

Extraverted Physical Intellectual

Typical Quote: "If I was any better, I couldn't stand it!" – Anon

Extraverted Physical Intellectuals ("*extraverted PIs*" for short) have the Physical mental function (*including details/ practicality*) most conscious in their mind, and therefore they are most aware of it and in control of this function. Their Intellectual mental function (*including critiquing/ analysing*) is also likely to be very conscious by the time they are adult. The other two mental functions E (*Emotional-including harmonising/ sympathising*) and S (*Spiritual-including creativity/ originality*) are most in their sub-conscious and therefore they may not naturally be so competent at managing these.

General Summary

Extraverted PIs are spontaneous, active folks and they get great satisfaction from acting on their impulses. Activities involving great power, speed, thrill and risk are attractive to the extraverted PIs. Chronic stifling of these impulses can make the extraverted PIs feel "dead inside".

Gamesmanship is a calling card of the extraverted PIs due to their artful skill to instantly absorb the many details of their physical environment and live in the moment. Persons of this type have a natural drive for sport and competition. Some of the most successful salespersons and extreme sportsmen and women are extraverted PIs.

Almost unconsciously the extraverted PIs looks for non-verbal, nearly subliminal cues as to what makes their quarry "tick." Using a shock effect can be a favoured technique of this type to get the attention of their audience. PT Barnum, the American showman and businessman who was famous for his hoaxes, famously said, "Never give a sucker an even break", and seems to illustrate this approach.

Due to their inherent adaptability, quick pragmatic intelligence, and resourcefulness, admission of weakness can feel like failure for extraverted PIs. They admire strength in themselves and in others, and are natural promoters at things they enjoy, or trouble-shooters where the job provides an adrenaline boost.

Key Attributes

Typical Strengths:

They love action and always seem to be doing something. Clear-headed when dealing with emergencies, they are often an action man or woman, highly practical and very good at quickly sizing up a situation.

Typical Development Areas:

They can get bored easily and may dislike dealing with abstract ideas and theories, or people who are too introverted. They may pay too much attention to detail, ignore the impact of their behaviour on others and lack self-discipline.

“Possible Shadow Side” (Mental Function deepest in the Sub-Conscious Mind)

The Spiritual function of extraverted PIs is deepest in their sub-conscious and inner insight to their actions and the feelings of others may be lacking much of the time. Haziness of inner vision is the psychic price of the clarity of their sensory awareness although extraverted PIs reserve a certain "gut" sense of timing and luck. When repression and stress empower their shadow side, it is likely to find expression through distorted intuition including rigidly negative perceptions of groups or individuals. They can become irritable, show their disdain for others, and resort to hostile behaviour.

Famous Extraverted PIs

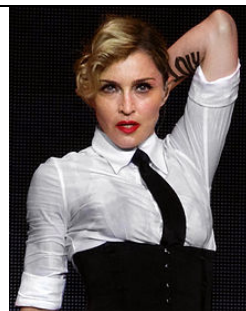
Common Frustration for Others: They may too blunt.



George S Patton (“Old Blood and Guts”
 US General in World War II



Donald Trump, Senior
 American business magnate



Madonna
 American singer-songwriter and businesswoman



John F Kennedy
 35th President of United States

* See MBTI® Data Archive Project: *Psychological Type Research Unit* – Sample over 22000 Australians 2010