

## Introverted Physical Intellectual

*Typical Quote: "We rely on inner strength and honour our commitments" – Anon*

Introverted Physical Intellectuals ("*introverted PIs*" for short) have the Physical mental function (*including details/ practicality*) most conscious in their mind, and therefore they are most aware of it and in control of this function. Their Intellectual mental function (*including critiquing/ analysing*) is also likely to be very conscious by the time they are adult. The other two mental functions E (*Emotional-including harmonising/ sympathising*) and S (*Spiritual-including creativity/ originality*) are most in their sub-conscious and therefore they may not naturally be so competent at managing these.

### General Summary

Introverted PIs are often called inspectors. They have a keen sense of right and wrong, especially in their area of interest and/or responsibility. They are noted for devotion to duty. Punctuality is a watchword of the introverted PIs. The secretary, clerk, or business person by whom others set their clocks is likely to be an introverted PI. They often give the initial impression of being aloof and perhaps somewhat cold. Effusive expression of emotional warmth is not something that introverted PIs do without considerable energy loss.

Introverted PIs are most at home with "just the facts." They seem to perform at highest efficiency when employing a step-by-step approach. Once a new procedure has proven itself (i.e., has been shown "to work,") the introverted PIs can be depended upon to carry it through, even at the expense of their own health.

Introverted PIs can be easily frustrated by the inconsistencies of others, especially when the second parties don't keep their commitments. But they usually keep their feelings to themselves unless they are asked. Acting from their intellectual stance, they are usually direct and straightforward in their communication when asked for their views. For this group, truth wins out over tact. The grim determination of the introverted PIs vindicates itself in officiating at sports events, judiciary functions, or another situation which requires making tough calls and sticking to them.

Their combination of respect for tradition and authority draws the introverted PIs into the service of established institutions: home, social clubs, government, schools, the military, and churches.

### Key Attributes

*Typical Strengths:*

They honour their commitments, are loyal, reliable and hard-working. They are good at analysing and paying attention to detail. They tend to appear both calm and reasonable, and they typically like routine.

*Typical Development Areas:*

They tend to believe that they are always right and may get fixated on the detail. They tend to resist change and may appear inflexible. They can miss the personal or people aspects and come across as very conservative.

**“Possible Shadow Side”** (Mental Function deepest in the Sub-Conscious Mind)

The Spiritual function of introverted PIs is deepest in their sub-conscious and this can result in their losing perception when they become stressed and see only negative possibilities. This can lead to pessimism, inaction and misdirected behaviours to gain control such as a mistrust and further withdrawal from others. As they are already introverted by nature it is easy to miss them becoming even quieter and the fact that they are either tired, ill or angry! It is best to combine giving them some space with assistance to see the possibilities.

**Famous Introverted PIs**

*Common Frustration for Others:* They may work too much.



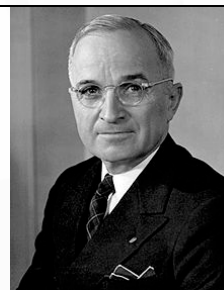
**Warren Buffett**  
American business magnate and investor



**John Howard**  
25<sup>th</sup> Prime Minister of Australia



**Queen Elizabeth II**



**Harry Truman**  
33<sup>rd</sup> President of United States

\* See MBTI® Data Archive Project: *Psychological Type Research Unit* – Sample over 22000 Australians 2010