



THE SEVEN MOTIVATIONS OF LIFE

By Mark Oliver

*As nothing is more easy than to think,
so nothing is more difficult than to think well.*

There are many characteristics which differentiate high performing organizations from the mainstream and even more consultants, tools and ideas to help a CEO create one. Having been exposed to culture changing models and philosophies during my years in mining with CRA [now the global mining company–Rio Tinto], I was looking for something similar to help stimulate a profound change in the way our staff engage, interact and perform.

When Mark came along and agreed to craft a Leadership Training program to suit Sydney Ports' needs, I naively expected something similar to my own experiences. I was therefore delighted to find that Mark has developed his own and far more comprehensive and usable models to help people understand themselves and how to be a better person and a better leader. The UHM has been life changing for many of our staff and a great investment for the company. It has been life changing for me. I now appreciate the power of engaging the heart as well as the head. This understanding alone is like a keystone for many other ideas and models I live and work by. Be prepared to open your mind and understand yourself and others for the first time.

Grant Gilfillan